

We are inspired from the early trading and commerce that occurred just near us by the Great Falls Overlook of the Potomac River, right where the river bends at Riverbend Park.



RIVERBEND
CAPITAL

OVERVIEW

4Q 2017

WHO **WE** ARE

INDUSTRY LEADERS

THE CULTURE

Founders, Funders, Serial Entrepreneurs, CEOs, CFOs, General Partners, Limited Partners, Attorneys, Doctors, Real Estate Developers, Advisors and Consultants.

STRONG VISION

THE PLAN

We were founded in the Fall 2016 by Mark Dumas, Scott Bryan, Ralph Masino, Chris Massey, Rob Bertin, Shap Bashar, and Matt Dunie. We believed that a focused Great Falls-based Angel group could be successful.

CURRENT **LEADERSHIP** BOARD



MARK DUMAS

MANAGING DIRECTOR



SCOTT BRYAN

SECRETARY



AARON BERKEY

INVESTMENT DIRECTOR



SHAP BASHAR

FINANCE DIRECTOR



RALPH MASINO

SARGENT-AT-ARMS

Plus **25** more partners
and growing



MIKE LINCOLN

COOLEY LLP
CORPORATE COUNCIL

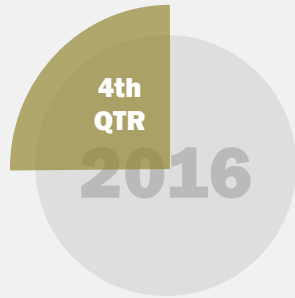


BILL CHAFF

**LOPEZ, CHAFF & WIESMAN
ASSOCIATES, INC.**
CORPORATE CPA TAX
& ADVISORY

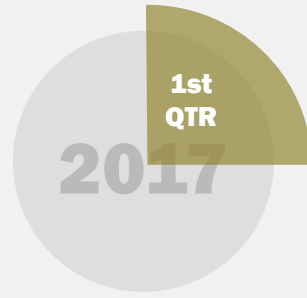
RIVERBEND CAPITAL **PORTFOLIO**

Riverbend Capital I



Ombitron
IoT; Connected Devices

Senseware
IoT; Smart Buildings



Circa Victor
Big Data; AI; Politics



ThreatSwitch
Security; Government



VEDA
Big Data; AI; HealthCare

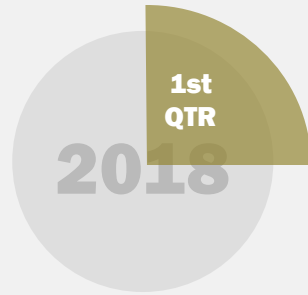


Auction Coin Holdings
BidCoin BlockChain; ICO;
Codex Protocol

Urban Stems
Disruptive Flowers; Vertical Integration

RIVERBEND CAPITAL **PORTFOLIO**

Riverbend Capital I



VEDA II

Big Data; AI; HealthCare

Patrocinium

Life Safety Situational
Awareness

Deal Metrics

Companies Sourced: ~3/month

Companies Invested: 8 (0.5/month)
(not including follow on rounds)

Size: \$35K - \$320K

Speed to Wire: 24 Hours – 3 Months

Partner Participation Rate: 10% - 40%

INVESTMENT CRITERIA AND PREFERENCES



Early Stage: Seed, Series A or others at the discretion of the Partners



Software or tech enabled ventures in innovative sectors



Potential to capture leading market position or create new markets



Impressive founding teams



Sector and technology agnostic



Sector focus: Big data, AI, machine learning, healthcare IT, IoT, cyber

GUIDING PRINCIPLES AND OUR WAY

- Entrepreneur friendly and respectful.
- Quickly screen and select opportunities and never waste Founder's time
- Supportive Partners throughout the investment lifecycle
- Never demanding of Board seats or control
- Collaborative and engaged Partners irrespective of individual investment participation or levels
- Enthusiastic supporters of innovation and entrepreneurship
- Treat everyone with respect



CO-INVESTORS AND PARTNERS

- NextGen Venture Partners ● DEAL FLOW/SYNDICATION
- Canvas/Refraction ● DEAL FLOW/SYNDICATION
- CAN (Charlottesville Angel Network) ● DEAL FLOW/SYNDICATION
- Blue Ventures ● DEAL FLOW/SYNDICATION
- Tien Wong/CONNECTpreneur Investors ● DEAL FLOW/SYNDICATION
- New Dominion Angels ● DEAL FLOW/SYNDICATION
- Venture Banks (e.g. Square 1) ● DEAL FLOW/NEW CLIENTS
- Operating Entities (Partner Support) ● PORTFOLIO BUSINESS OPP.
- Series A Investors ◀ REFERRALS
- *More Coming...*



THESIS

01

All Members Seek to Collaborate on Angel Deals

- Group Serves as a Guiding Sounding Board

02

Utilize Riverbend Country Club “Network” (RBCC, non-affiliated)

- Group has Considerable Connections

03

Ease of Solicitation

- The Group is Designed to Approach Each Other
- The Group is Designed to Be Approachable and Friendly

04

Leverage Zip Code and Surrounding Area: 22066¹

05

Easy and Convenient Angel Investing

- Consolidated K-1 for Tax Purposes
- Riverbend Capital Manages Multiple Series
- Opt-In Deal-by-Deal Structure vs Capital Calls

¹ 22066 is the wealthiest zip code in the Greater DC Area in every statistical category. <http://bit.ly/2jAQ6IO>





RIVERBEND
CAPITAL

www.riverbend.vc